

The background of the slide is composed of several distinct visual elements. On the left, there is a vertical strip showing a close-up of a red car's body panel and a white wheel. Above this, a large, abstract graphic features a series of bright green and cyan streaks that appear to be flowing or radiating from the top left. To the right of these streaks is a vertical bar with four horizontal segments in shades of red and orange. The overall design is modern and dynamic.

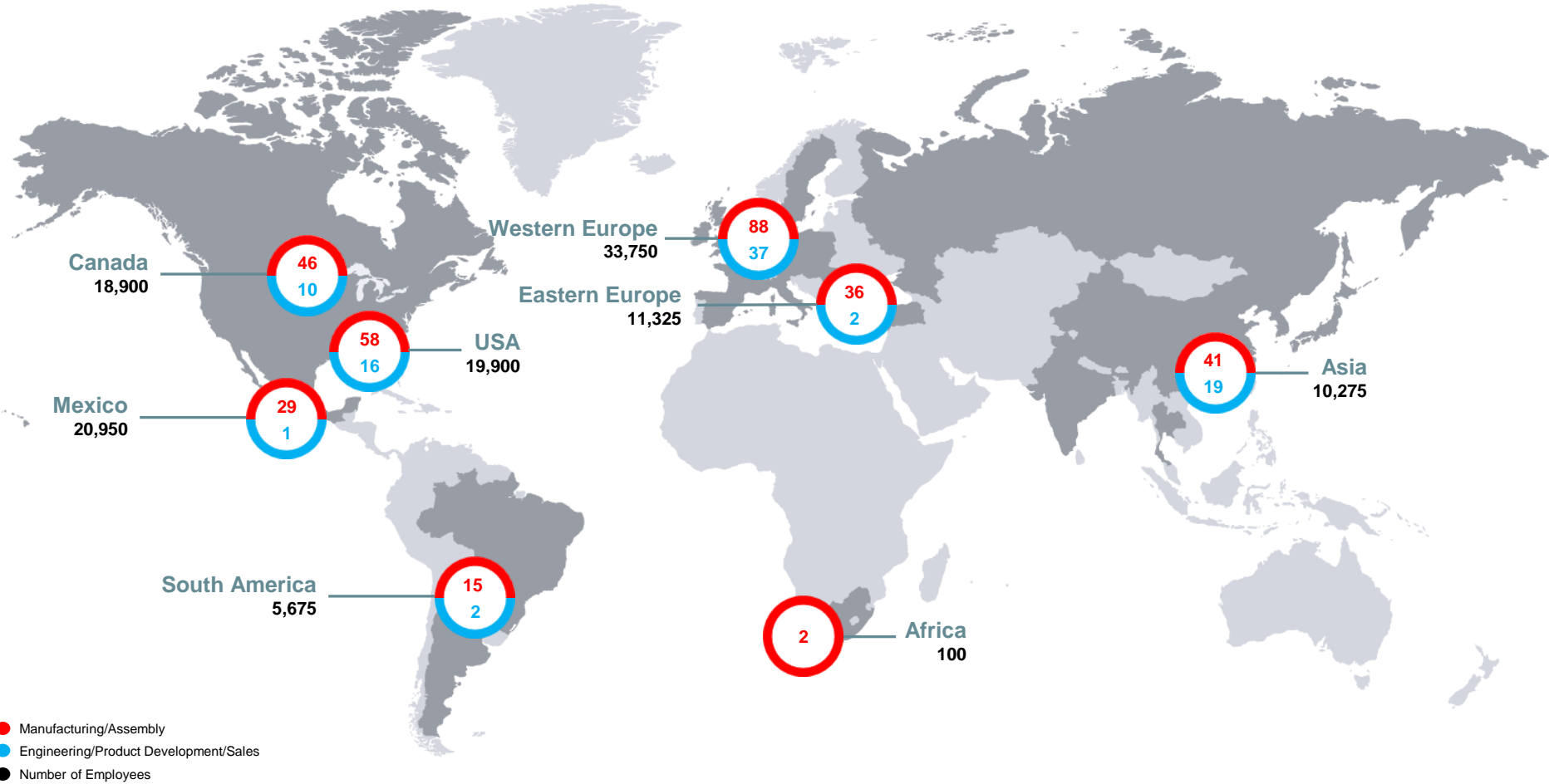
## **Chicago Federal Reserve Bank Program Magna Overview**

May 30, 2013

# A True Global Player



## Locations in All Key Markets



~ 121,000 People | 29 Countries | 315 ● 87 ● | \$30.8 Billion (2012 Sales)

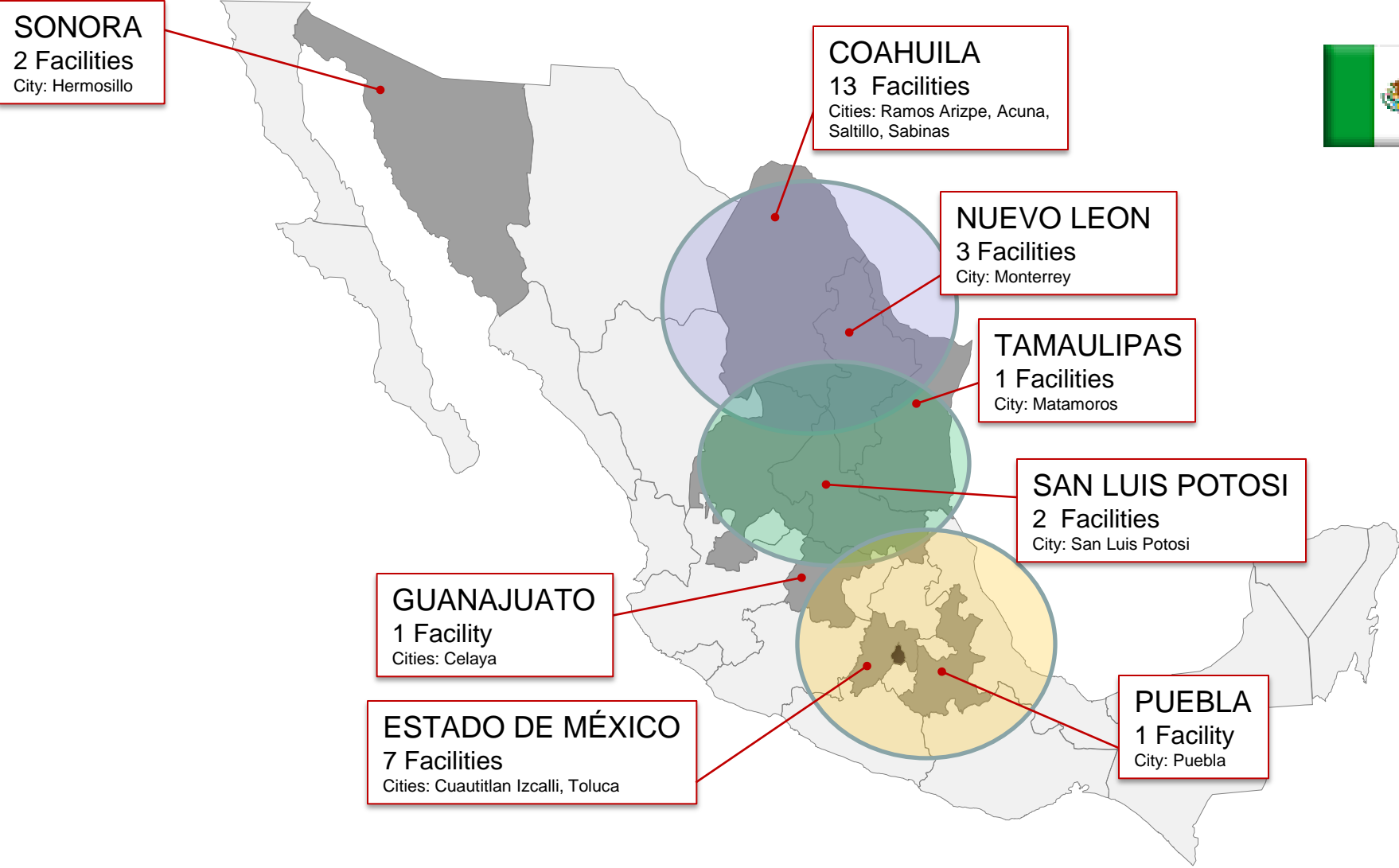
(As of Q1 2013)

- Established:
  - 1991, Puebla, Mexico
  - First Customer: VW
  - First Products: Stampings & Assemblies
  - Original Employees: 400
- Today:
  - Total Mfg Facilities: 29
  - Total Eng/P&D/Sales Facilities: 1
  - Employees: 20,950
  - Located in: 8 States








# Facilities in Mexico Today



# OEM Facilities in Mexico



- 1  Saltillo
- 2  Toluca
- 3  Cuautitlan
- 4  Hermosillo
- 5  Ramos Arizpe #2
- 6  San Luis Potosi
- 7  Silao
- 8  El Salto
- 9  Aguascalientes #1 & #2

- 10  Cuernavaca
- 11  Puebla
- 12  San Jose Chiapa  
SOP – 2016
- 13  Tijuana
- 14  Celaya  
SOP – 2014
- 15  Salamanca (shared with Toyota)  
SOP – 2014

## A SEGMENT

## B SEGMENT

## C/D SEGMENT

## MCU

## FULL FRAME



### BODY/CHASSIS

- Stampings
- Light & heavy duty frames
- Rear suspension modules
- BIW modules
- Door modules
- Class A

### ELECTRONICS

- Mirror and CHMSL Electronic PCBs
- Power Lift Gate (PLG) Controller
- Variable Blower Controller
- Window Lift ECU

### POWERTRAIN

- Transmission parts
- Transfer cases
- Oil Pumps
- Water & Vacuum Pumps
- Integrated Front Covers
- Flexplates
- Pulleys & Vibration Dampners

### EXTERIORS

- Exterior trim
- Front End Modules (FEM)
- Fascias
- Soft Top Assemblies
- Grilles
- Running boards
- Exterior lighting
- Window encapsulation
- Soft Tonneau Assemblies
- Mirrors

### INTERIORS

- Complete interiors
- Overhead systems
- Cockpit systems
- Spoilers
- Seat structures
- Seat trim covers
- Seat mechanisms
- Power liftgates
- Interior lighting
- Window regulators
- Latches
- Cargo Management



- Investment of approx. \$200 million
- New facilities in:
  - *Coahuila*
  - *Morelos*
- Expansion projects in:
  - *Coahuila*
  - *Guanajuato*



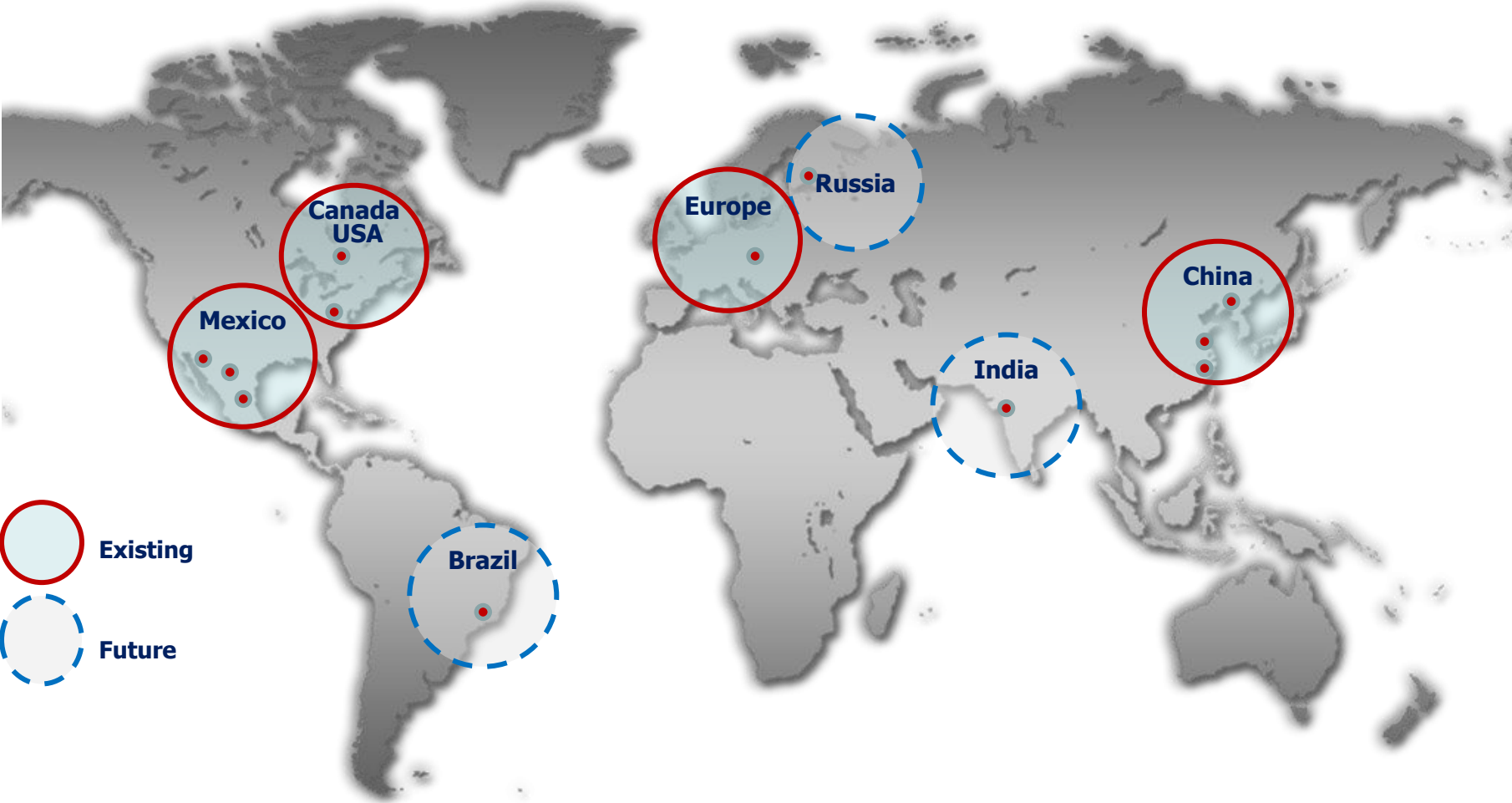


# Importance of Mexico

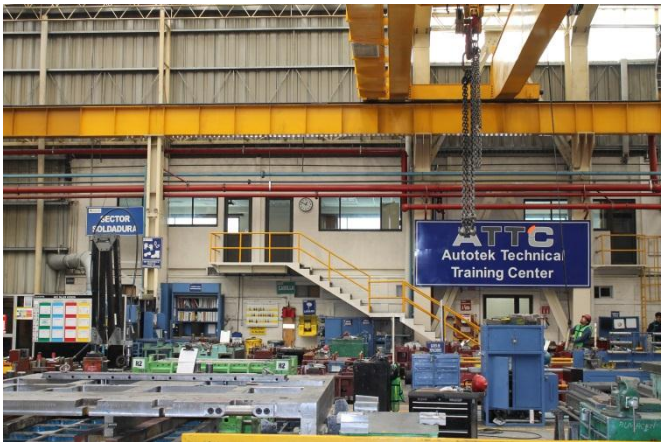
- Export to USA/Brasil & others
- Domestic market growth
  - Toyota/Mazda
  - Honda
  - Nissan
  - Audi
- Hardworking people
  - Willing to learn
  - Want to prove capabilities and skill set
  - Competitive low cost labor rate
- Proximity to existing North American facilities, staffing, etc.



# Global Training Centers



# Mexico Training Centers



Puebla, Mexico



Hermosillo, Mexico



## Apprenticeship Programs

- Tool & Die
- Industrial Electrician
- Millwright
- Mechatronics Trade

- Mexico Supply Base:
  - *~200 local suppliers used*
  - *Strict pre-qualifications*
- Common Management Practices

**Electronic Database**  
Ensures use of qualified  
suppliers only

**Supplier Quality &  
Development (SQD)  
Program**  
Plants manage supplier  
quality activities

**Risk Management**  
Financial & Quality  
(operational)



**The future is ours to make.**